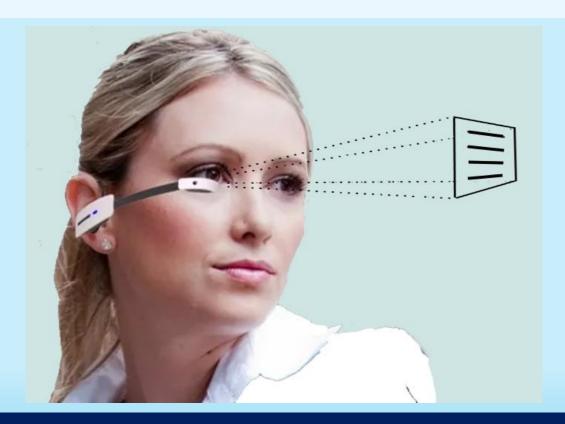
# ClearProtocol® Healthcare Software-as-a-Service



## FOR HOSPITALS, CLINICS AND MEDICAL OFFICES

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US Utility Patent 10,318,928B1, other patents pending.

## THERE IS AN INFORMATION BOTTLENECK IN HEALTHCARE

Information Exchange Hundreds of Times a Day

**New Treatments** 

**New Devices** 

**New Drugs** 

**Complex Treatments** 

**Co-morbidities** 

Clinicians Have to Enter & Request Information Manually



THIS IS A MAJOR OBSTACLE AND A WASTE OF VALUABLE TIME

## **EXISTING METHODS**





IMPROVISED USE OF CONSUMER ELECTRONICS LIKE IPADS, SMARTPHONES, AND PCS IS IMPRACTICAL IN THE CLINICAL SETTING

## **EXISTING METHODS**



## CLINICIANS HAVE NOT BEEN GIVEN THE RIGHT TOOL FOR WHAT THEY DO

#### THE BOTTLENECK IMPACTS ALL OF HEALTHCARE

Information
Exchange Hundreds
of Times a Day

**New Treatments** 

**New Devices** 

**New Drugs** 

Complex Treatments

**Co-morbidities** 

Inefficiency

Clinician Fatigue

**Errors** 

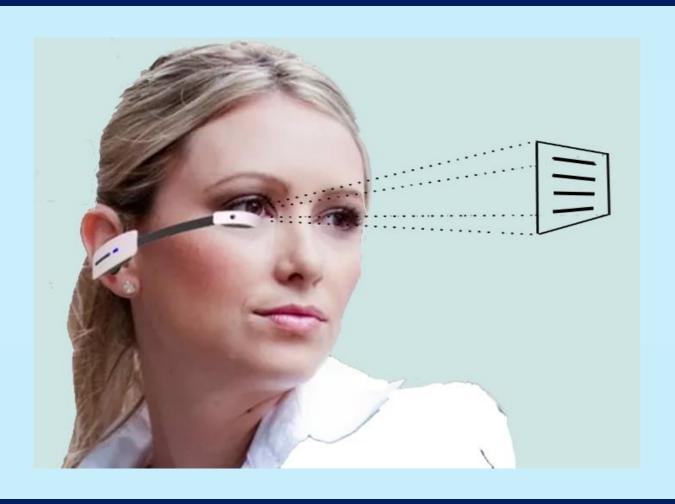
**Harm to Patient** 

**Longer Hospital Stays** 

**High Costs** 

THIS WAS THE INSIGHT WHICH LED TO THE CONCEPT OF CLEAR PROTOCOL

## THE SOLUTION





Contemporaneous
Validation for
Clinical Practice

- WITH CLEAR PROTOCOL®, DOCTORS AND NURSES ON THEIR ROUNDS CAN EASILY VALIDATE CLINICAL PROCEDURES, HANDS-FREE. PATIENT RECORDS UPDATE AUTOMATICALLY.
- USING OUR WEARABLE DEVICE, THE CLINICIAN SELECTS
   A PROCEDURE ON THE CLEAR PROTOCOL VOICE-ACTIVATED PLATFORM,
  WHICH THEN LOGS THE COMPLETED STEPS IN REAL TIME.
  - CLEAR PROTOCOL® MEETS ALL THE ACCEPTED REQUIREMENTS FOR HEALTHCARE INFORMATION TECHNOLOGY. (AHRQ 2020, AHRQ 2019, CDC 2020)

## Clear Protocol® vs. Existing Validation Methods

The "Five Rights" of Clinical Decision Support	iPad Smartphone	Laptop Desktop	Clear Protocol
The right information			
To the right person	?	?	
In the right intervention format	X	X	
Through the right channel	X	X	
At the right time in the workflow	X	X	

CLEAR PROTOCOL WAS DESIGNED FROM THE BEGINNING TO VALIDATE CLINICAL PROCEDURES,
HANDS-FREE, IN A PRACTICAL WAY.

#### **BENEFITS**

# Clear Protocol®

- Saves doctors and nurses valuable hours
  - Leads to cost reduction

- Reduces malpractice liability
  - Promotes patient safety

## **SOCIAL IMPACT**

## ClearProtocol®

## Clear Protocol® can help prevent

- "Sepsis is a Preventable Public Health Problem" Approximately 1 million cases annually (KEMPKER, 2018)
  - Medication errors ...injure approximately
     1.3 million...annually in U.S. (WHO 2017)
- There are 440,000 deaths a year (JAMES 2013) and between 5 to 9 million seriously harmed (DISCH 2014) from preventable medical errors in hospitals.

## **BUSINESS OPPORTUNITY**

# ClearProtocol®

- B2B Recurring Revenue In a Stable Industry
  - Efficient Use of Capital Scalable SaaS
    - Patent Protection
  - Every caregiver in every hospital, clinic, and private practice is a potential user of the Clear Protocol system

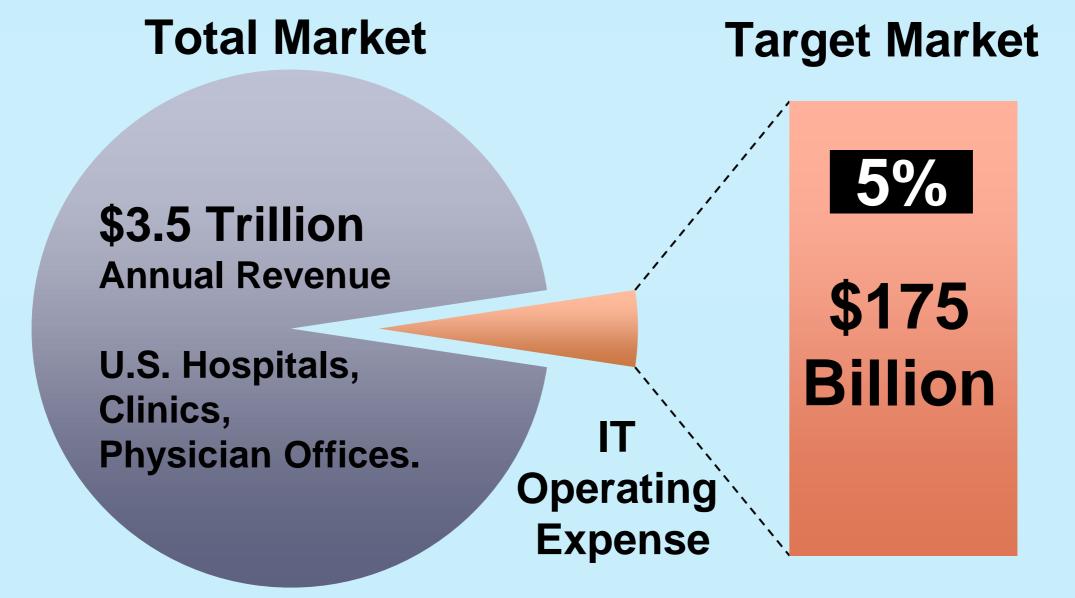
## **INTELLECTUAL PROPERTY**

## ClearProtocol®

- U.S. Patent issued 2019, additional patents pending
  - "Clear Protocol" trademarked, name usable in any industry
    - Matching ".com" Domain
  - Matching social media "@ClearProtocol"
    - Software copyrighted
    - Trade secrets maintained

OUR PATENT WAS COMPLETED BY A NATIONALLLY RECOGNIZED LAW FIRM.

# HOSPITALS, CLINICS AND PHYSICIAN OFFICES COMBINED IT EXPENDITURES: APPROXIMATELY \$175 BILLION.



Near term addressable market: personally contacting hospitals in Southern California.

#### **RECURRING REVENUE:**

PER BED - OR PER USER - SITE LICENSE SUBSCRIPTIONS
(SEPARATE CHARGES FOR CUSTOMIZATION,
INSTALLATION, AND TRAINING).

#### **Founders & Advisors**

AT CLEAR PROTOCOL, WE ARE SYSTEM INTEGRATORS WHO KNOW MORE THAN JUST HARDWARE AND SOFTWARE.

## Clear Protocol®

- Our Team has Experience and Degrees in Nursing,
   Corporate Finance, Project Management
  - PhDs in Healthcare Informatics,
     Computer Science, and Engineering
- A passion for Assistive Technology and building businesses
  - Authoring scientific research in this area

WE HAVE THE RIGHT SKILLS AND KEY INSIGHTS TO ENSURE THAT CLEAR PROTOCOL IS AN EFFECTIVE TOOL FOR CLINICIANS AS WELL AS BUSINESS SUCCESS.

#### **TEAM**

Marie L. Kestone, RN., Co-founder
Having lost close friends, 19 and 34 years old, from
routine hospital stays, and not to mention her years
of experience as RN at Southern California
hospitals, Marie was inspired to
co-found a Health IT enterprise.



**ClearProtocol®** 

Ernest M. Kestone, CEO, Co-founder
When a friend's mother developed infections upon consecutive hospital visits, an idea was born to assist in verifying every clinical procedure using digital technology. A life career in a highly

regulated, business environment provided Ernest with the technical know how.



Clear Protocol® ②

## TEAM ADVISORS, Page 1/3, click on photo for LinkedIn profile.

## Matthew Turk, PhD. President, Toyota Technological Institute at Chicago.

PhD Media Arts & Sciences, MIT Media Lab.
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Founding member of Microsoft's Vision Technology Group. IEEE Fellow. IAPR Fellow. Founder of Caugnate, an Assistive Tech. startup.

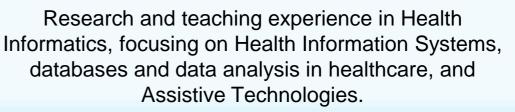






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IP planning and patent portfolio management

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Raed Zuhour, MD, BChE
Resident Doctor, Radiation Oncology Department, University of Texas Medical Branch

Doctor of Medicine, University of Texas Health, San Antonio BS Chemical Engineering, University of Illinois at Urbana-Champaign

Passionate about quality improvement, patient safety, and leveraging advances in information technology to improve patient care and research.

#### **Ernest M. Kestone**

CEO, Co-founder Clear Protocol, Inc.

# Clear Protocol®

Contemporaneous validation of clinical practice.

## www.ClearProtocol.com

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tinyurl.com/ClearProtocol

WE ARE ACTIVELY LOOKING TO COLLABORATE WITH ACCREDITED INVESTORS. THANK YOU!

#### REFERENCES

AHRQ, 2020 The statement was made in reference to Clinical Decision Support (CDS), the area of Healthcare IT for Clear Protocol<sup>®</sup>. The Clinical Decision Support (CDS) Five Rights model states that we can achieve CDS-supported improvements in desired healthcare outcomes if we communicate:

- 1) The right information: evidence-based, suitable to guide action, pertinent to the circumstance.
- 2) To the right person: considering all members of the care team, including clinicians, patients, and their caretakers.
- 3) In the right CDS intervention format: such as an alert, order set, or reference information to answer a clinical question.
- Through the right channel: for example, a clinical information system (CIS) such as an electronic medical record (EMR), personal health record (PHR), or a more general channel such as the Internet or a mobile device.
- At the right time in workflow: for example, at time of decision/action/need.

  Source: <a href="https://healthit.ahrq.gov/ahrq-funded-projects/current-health-it-priorities/clinical-decision-support-cds/chapter-1-approaching-clinical-decision/section-2-overview-cds-five-rights">https://healthit.ahrq.gov/ahrq-funded-projects/current-health-it-priorities/clinical-decision-support-cds/chapter-1-approaching-clinical-decision/section-2-overview-cds-five-rights</a> Accessed June 3rd, 2020.

AHRQ, 2019 Agency for Healthcare Research and Quality. Clinicians should be able to validate essentially all their daily medical procedures, without having to manipulate a computing device. A solution to this problem "...has the ability to significantly impact improvements in quality, safety, efficiency, and effectiveness of health care." The statement was made in reference to Clinical Decision Support (CDS), the area of Healthcare IT for Clear Protocol®. <a href="https://healthit.ahrq.gov/ahrq-funded-projects/current-health-it-priorities/clinical-decision-support-cds#h=cds">https://healthit.ahrq.gov/ahrq-funded-projects/current-health-it-priorities/clinical-decision-support-cds#h=cds</a> Accessed June 3rd, 2020..

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